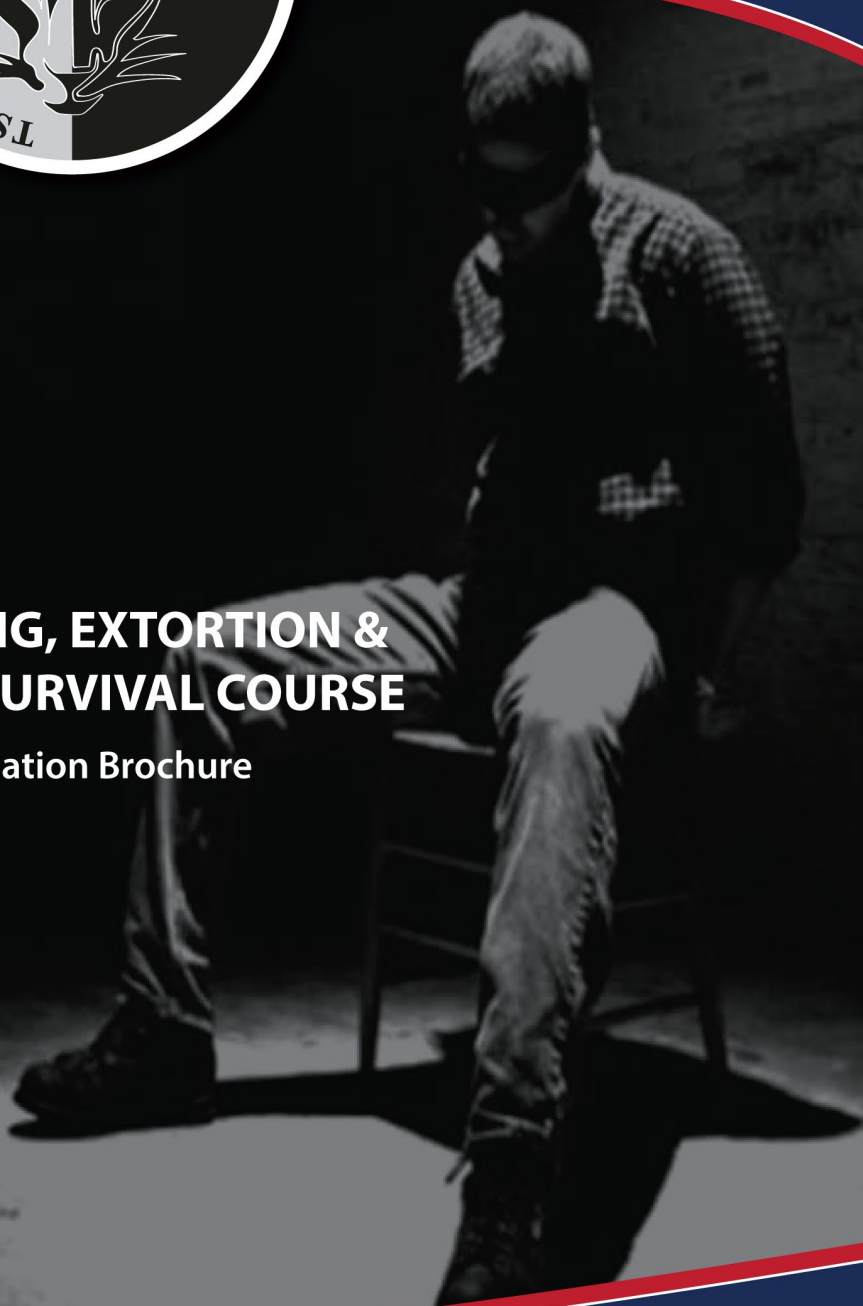




KIDNAPPING, EXTORTION & HOSTAGE SURVIVAL COURSE

Information Brochure



PREPARED TO TAKE ACTION

www.tsutrainingsolutions.com



INTRODUCTION LETTER

We take pleasure in submitting our brochure for providing training.

We are confident that the information contained in this brochure will allow you to make an informed decision about the ability of TSU Training Solutions to deliver a top-quality service.

Our firm's extensive experience in the public, private and non-governmental sectors, supplemented by our national support structure, our specialist training skills and knowledge of the security industry, gives us the necessary insight and tools to deliver the right solution to meet your requirements.

Our primary objective is to provide you with a top-quality service that will include conducting a detailed security evaluation as will be agreed upon with you.

Should you require any additional information, please do not hesitate to contact the undersigned.

Yours faithfully

Johan Fryer

Director – Training & Development

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ABOUT US

Company History:

TSU was formed in 1999 to address a gap in the private security market in South Africa – a need for highly trained professionals in effective Risk Management, Executive Protection, Technical Services / Electronic Security, Specialized Training, Asset Protection, Armed Tactical Support Teams and Executive Support Services. Because of the exceptional high standards and service provided by TSU, the company provides an additional service of armed trained static Security Officers, for the protection of client's business and residential properties.

Company Reputation:

TSU operates within a niche market and has over a period of twenty years become highly regarded and recognized as a leader in the industry, offering a world-class service. We are one of the smaller companies in the security industry, which in that light can lend itself to a more personal approach to its clients. Our firm's extensive experience in the public, private and non-governmental sectors, supplemented by our national support structure, our specialist training skills and knowledge of the security industry gives us the necessary insight and tools to deliver the right solution to meet the client's requirements.

We will commit to a potential project or a contract only if we are sure that we can deliver the requirements to our own unique high standards and service levels. We will never accept projects unless we are sure that we have the resources to deliver.

We only provide those services where we know we have the required sustainable competencies to be a market leader. Not only do we have the necessary skills and capacity to perform any training functions required by the client, but we are also able to ensure a cost effective, high quality and practical training solution that will undoubtedly cater for all your training needs.

Should we need to use outside vendors we ensure that they understand our ethos and comply with our service standards.

Introduction:

In this document, we set out our understanding of your requirements, our approach, our relevant experience and the professional staff that will be involved.

The supply of our services to you would be varied and comprehensive, therefore requires a truly multi-disciplinary team. We are convinced that the team we have selected will enable us to offer an incomparable depth of experience and knowledge. Our proposed team comprises of experts with extensive experience in both training and consulting.

We believe that the team we have assembled would be invaluable in providing unmatched professional training solutions.



KIDNAPPING, EXTORTION & HOSTAGE SURVIVAL TRAINING

Option 1 – Managing a Hostage Related Incident:

To equip the security official/responder with the necessary knowledge and understanding managing a hostage related incident.

Training Details:

- Phases during a hostage incident
- Hostage taker types
- Hostage survival
- Smash and grab
- Hi-jacking prevention
- On the scene incident management (first responder)
- JOC functioning
- Basic legal principles
- Decision making and judgment
- Practical application (role play), etc.

Assessment Method:

Based on theoretical and practical assessment and through comprehensive scenario based exercises, all training objectives must be passed in order to obtain your TSU Certificate - Managing a Hostage Related Incident.

Training Duration:

2 Days (12 hours excluding lunch and tea breaks)

Costing: & Accommodation:

Price and Accommodation options are available upon asking.

Option 2 – Basic Hostage Negotiation Principles:

To equip the security official/responder with the necessary basic knowledge to communicate with a possible subject. (Successful completion of “managing a hostage related incident” required, prior to enrolling for this training.)

Training Details:

- Methods of communication and safety
- Hostage negotiation principles (purpose)
- Time as a negotiation tool
- Maslow's hierarchy of needs (powerbase)
- Use of suggestion
- Active listening skills
- Different types of incidents
- Dealing with demands and deadlines



- Basic problem solving principles
- Practical application (role play), etc.

Assessment Method:

Based on theoretical and practical assessment and through comprehensive scenario based exercises, all training objectives must be passed in order to obtain your TSU Certificate - Managing a Hostage Related Incident.

Training Duration:

2 Days (12 hours excluding lunch and tea breaks)

Costing & Accommodation:

Price and Accommodation options are available upon asking.

Option 3 – Kidnapping Principles, Prevention & Hostage Survival:

To equip the participant with the necessary basic knowledge and understanding of kidnapping principles, prevention and hostage survival.

Training Details:

- History of kidnapping
- Missing person reporting procedures
- Phases during a kidnapping incident
- Kidnapping types
- Hostage survival
- Smash and grab
- Hi jacking prevention
- Situational awareness
- Kidnapping and extortion prevention and basic kidnapping principles

[Optional: Personalised kidnapping kit*, etc. (*T's and C's apply and only provided in South Africa)]

Assessment Method:

Based on theoretical and practical assessment and through comprehensive scenario based exercises, all training objectives must be passed in order to obtain your TSU Certificate – Kidnapping Principles, Prevention & Hostage Survival.

Training Duration:

2 Days (14 hours excluding lunch and tea breaks)

Exclusive:

- Venue Costs
- Meals
- Accommodation
- Transport to and from venue



ACCREDITATION:

TSU Training Solutions is accredited with:

TSU Training Solutions is accredited with the attached authorities. We will train you and your personnel according to the same superior standards used to train our own operators and will accredit them with the same certificates as that is served to our own. Our instructors not only teach their skills and knowledge, but also practice them as they are still active operational agents. They are registered as Assessors and Moderators of the skills and course programs they present. The TSU trainers are true leaders in their disciplines and have taught and trained with the best in the world. Globally we offer a wide range of specialized courses to Military, Law Enforcement and Security Industries. With our training based on the same methodologies as globally performed by Police, Military and Specialized Security Forces, we offer an unmatched level of experience and expertise.

SASSETA (local) # 081904000756

PSIRA (local) # 2454415

PFTC (local) # 081904000756

SAPS (local) # 4000963

ACCREDITATION					
					
Accredited by South African Police to conduct Competency training and testing in the use of handgun, Shotgun, rifle and carbine for skills development	TSU Training Solutions is Accredited with SAQA to present accredited training.	TSU Training Solutions is accredited with SASSETA to provide skills program 1, 2 and 3 and Learnerships on NQF Level 3 and 4.	TSU Training Solutions is accredited with PFTC to provide accredited weapons training.	PSIRA Registration Number: • 2454415 T Number: • 1967	TSU Training Solutions use Gerotek to present Advance Driving, offensive and defensive driving techniques.



INSTRUCTOR PROFILES:



Herman Bosman

Kidnapping, Hostage Incident & Extortion Manager

Herman was the provincial commander of the South African Police Service's Hostage Negotiation Team, as a Lt-Col for 20 years. He developed law enforcement and hostage negotiation equipment, together with engineers from Stellenbosch, which are now used throughout South Africa and Namibia. Among his duties in the 22 years he spent in the unit was managing hundreds of hostage and suicide related incidents in the Western Cape and abroad, selecting and training people for hostage-related incident management as well as logistical and financial management. He provided training to various countries including Botswana, Namibia, Tanzania, Zimbabwe, Lesotho, France, Latvia etc. He was also a permanent member of all the National Key Point, Joint Planning Committee Structures in the Western Cape.

Some of the more challenging incidents he was involved in were the arrest of those responsible for kidnapping a Dutch teenage boy who was seized in Cape Town and family extorted for R5 million, and the successful management of a kidnapping of two minors and detaining them on a catamaran off the Virgin Islands. The children were located safely and no ransom was paid in either of the incidents. In 2000 he went to Louisiana State University Socorro, New Mexico, USA for training as part of the US Department of State antiterrorism assistance program and was also responsible for hosting a working session in 2009 in the Strand, Western Cape, RSA with the French GIGN in the management of mass hostage incidents.

Herman's experience is widely recognised. In 2005 he was invited to do a kidnapping management presentation in Vancouver, Canada. He was also part of the planning of various major events, such as the 2010 soccer world cup where he was part of the police's planning and command structure in the Western Cape. Before joining the hostage negotiation team, Herman's 29 years police experience includes acting head of the police's crime reaction unit in Maitland, where attending high-risk shooting incidents and media liaison were part of his duties. Prior to that he was crime prevention head at Sea Point police station.

Herman did a diploma in Police Administration and studied law at university, graduating with a B. Proc and BA LLB. He is authorised to practice as an advocate in the high court of South Africa.

He officially joined TSU International in April 2015 and established the Kidnapping and Extortion Division. In January 2016 he was a Keynote Speaker at The Close Protection Technology Forum in London on invitation of CTG Intelligence, London and attended the 7th Annual Tackling Kidnapping, Hijacking and Hostage Taking Conference in London in April 2016.

Since 2015 he provided training and information sessions as well as assisted implementing kidnapping incident management procedures, on behalf of TSU International, for companies in many African Countries such as South Africa, Nigeria, Angola, Mozambique, Kenya, Namibia, etc. and Britain with VC broadcasting to 5 other destinations (New Jersey, New York, Man of Isle, Mauritius and South-Africa).

Many incidents were successfully investigated with the more recent investigation being the successful investigation of the Kemper murder in 2017.



Heleen de Necker

Kidnapping, Hostage Incident & Extortion Consultant

Heleen was trained as a negotiator in 2003 and was an active negotiator of the SAPS Hostage Negotiation Team Western Cape until 2014. During this 12 year period she was actively involved in negotiating hostage- and suicide related incidents. She was part of the SAPS Hostage Negotiation Training Team, involved in training and assessment of members. She acted as the Area Co-ordinator of the Southern Cape on various occasions. As acting Co-ordinator her duties included co-ordination and management of incidents, logistics and human resources. She was also responsible for the planning, co-ordinating and facilitating of various hostage- and suicide negotiation simulations, testing the operational readiness of hostage negotiators and other disciplines. Heleen was also a permanent member of the National Key Point, Joint Planning Committee Structures in the Southern Cape.

She was in the SAPS for 20 years and ended her service as a Warrant-Officer before joining TSU International, K & E Division. During her service as a negotiator, she was also operational at various police stations and units, such as the Crime Reaction Unit Western Cape and Area Crime Combatting

Units, Faure and Gordonia. She is an expert in weapon handling and completed various special weapons and tactical, crowd management and crime prevention courses. She is an EDT Practitioner and is a qualified assessor and moderator. She joined In-Service and Specialised Training in 2002, managed and presented IT related courses in the SAPS. In 2006 she joined the SAPS Training Academy in Oudtshoorn, resorting under SAPS Head Office where she trained students in the basic learning programme. She also trained SAPS members in Domestic Violence and Suicide Prevention programmes.

Heleen was also part of the Johannesburg – WSSD as a VIP Driver, other VIP protection duties, as well as being selected for various investigation task teams and related operations.

She was on standby and deployed as a negotiator at various major events such as the 2010 Soccer World Cup, the 2013 African Cup of Nations and elections.

Since 2015 she provided training, developed guidelines and successfully investigated many incidents for companies and individuals.



Pierre Fourie

Kidnapping, Hostage Incident & Extortion Consultant

Matriculated at the age of 17, Pierre worked at the University of Pretoria after studying for his Microsoft Certified System Engineer qualification. Pierre always had a passion for law enforcement and in 2001 joined the South African Police Service. Worked and excelled in several disciplines and received several station awards for member of the year, most arrests and best member overall.

Pierre Experience was gained in working in the client service centre, attending serious and violent crimes, and several shooting incidents. In 2006 he joined the Crime Information Analysis Centre where he was responsible for Crime Pattern Analysis, Crime Threat Analysis and suspect profiling and linkages through modus operandi.



In 2010 on the rank of Sgt he became the operational commander of a shift and sometimes was in an acting position as shift commander.

In 2011 he joined the South African Police Service Hostage and Suicide Negotiation team.

As a Negotiator he was involved in the December 2014 case where a 12 year old Bangladeshi boy was kidnapped over the Christmas season and after negotiations safely returned after 2 weeks.

In 2015 a kidnapped Bangladeshi male was found and reunited with his family after Pierre and his fellow negotiators negotiated for 5 days and manage to apprehend five suspect with the help of the Special Task Force.

In 2016 he was part of an international kidnapping where a South African male was taken hostage in the country of Benin after traveling on a business trip, negotiations were done from South Africa and the male was released unharmed and received by negotiators and family at the O R Thambo International airport.

In August 2017 he was also involved in the negotiation with the kidnapping of a wealthy Pretoria business man that was taken hostage and the ransom were made for several million US dollars by an international crime syndicate.

Pierre has experience in several hostage and suicide incidents, and helped out with training simulations for new negotiator recruits, wanting to become a negotiator in the South African Police service.

In 2017 Pierre left the South African Police Service after serving 16 years to follow his passion and dedication in the kidnapping and extortion environment at the K and E Division, TSU International.



GET IN TOUCH

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